



Disty Portal's programs are split into two categories depending on, whether you've got a full-time, onsite I.T. Technician or not.

If you've got no one to help you out on a day to day basis, we offer full-service programs where we become your virtual I.T. Team. Without onsite support, your company should comfortably fit into one of the 3 programs we've created below:

- 1) PeopleCONNECT – This program will protect your mobile workers' devices, such as smartphones, laptops, tablets, and all your corporate data that resides on them. You may not have a lot of infrastructure or network devices sitting in an office somewhere, but you do want to protect the business information that is on your staffs' mobile devices and also backup, secure, and let your employees send work files to each other safely over the internet and through email. We will do all that and more – letting you get back to what you do best.

E.g., John has a consulting business and uses a lot of mobile workers that never come to a set office but work from home and 'on the road'. He wants to be able to send them files securely, have them work on new projects together in real-time and ultimately, back up and save everything in case of loss or theft or from online threats. For John, PeopleCONNECT is a good option.

Pricing has to take into account several factors, and so a separate pricing matrix was created and will be available so clients can personally calculate their monthly costs.

- 2) NetworkCONNECT – Your business transactions occur at a physical location and you have some money invested in hardware and software to support your onsite operation. You may not be so concerned about the personal devices your staff uses, but more the data that's on your own network. You may want to back up and protect your entire network including all its contents, both physical and virtual, from servers to firewalls, and anything in between, protected 24/7/365. We use our certified Remote Network Operations Center in Ottawa with 100+ certified technicians, where they administer Tier 4, US Military-grade Data Centers, securely storing all of your data and company information.

E.g., Bill has a small store, a few staff members, with a few security cameras and a NAS box to store all the video feed on, a server and a few desktops, and some other network devices to connect everything. Bill isn't concerned about the data leaving his store or about his employee's working remotely, he only wants to protect his physical location and everything that resides there. NetworkCONNECT makes a lot of sense for Bill.

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- 3) CONNECTall – If you have some staff and you have some infrastructure, then you're like most SMB's where you'll want to do it all; protect all the data, all the time on all devices, for everyone. We will take care of each of your staff's equipment / devices and all your onsite and offsite I.T. gear – backing up and securing everything. Being our most popular option, we've also made sure it's our most economical offering, saving you close to 50% of the cost of the above-mentioned services.

E.g., Jennifer has a thriving retail boutique with in-house staff, out-of-town designers and an online store, with new customers coming in every day. She needs to do 3 things and fast: 1-Protect all of her clients' Credit Card information, from both her online and the physical store; 2-Protect her physical and virtual proprietary company data from both her online and physical store; 3-Find a safe and secure way for her to communicate with her designers, share new ideas and not worry that someone will steal them. Luckily, CONNECTall will help Jennifer with all of the above, and more.

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If you have onsite technical support, then we can lighten their load. We're here to supplement your existing team and simplifying their workload, so they can be more productive and get back to doing what you hired them to do in the first place (not resetting John's password 3 times a day would be a good start). Your team can speak the same technical language directly to our team, and together, we can figure out which parts of your business are best supported by them directly and which parts would work better, secured in the background by us. We offer this assistance in two forms:

Co-Managed – This offering is available to the owner who has onsite technicians managing the day-to-day operations. You have staff and infrastructure, and you want to protect all the data, all the time, on all devices, for all your employees. We can take care of each of your staff's devices and all your onsite and offsite I.T. gear – backing up and securing everything. We will be like a silent partner in the background, watching 24/7/365, ready to lend a hand when needed.

Fully Managed – If you'd like to use your technical team for other projects, rest assured that we can completely eliminate repetitive I.T. tasks that burden their time (like pushing out Microsoft notifications, resetting passwords, updating software patches, etc.). Everything in the Co-Managed program is offered, and available to allow us to fully manage the set of offerings on your I.T. team's behalf. This lets them be more productive, and help use I.T. to transform and drive your business to higher returns.

Both of the above programs can be administered in Respond, Resolve and Fixed-Fee Rate pricing models. Pricing has to take into account several factors, and so a separate pricing matrix was created and will be available so clients can personally calculate their monthly costs.

For more information on any of the above programs, please reach out to MyRamani or Disty Portal directly.